



Redesigned client's business operations entirely by standardized global processes, optimizing resource allocation, supplier management, data analytics, category intelligence and ensuring risk management and compliance, resulting in substantial cost savings of approximately \$5 million



STATXO's expertise in optimizing our processes and workflows has not only streamlined our operations but also brought significant cost savings. The team provided exceptional support and a deep understanding of our industry. Designed solutions have enhanced our data management and reporting transparency. We greatly value their partnership and the positive impact they have had on our business."

- Chief Operating Officer

CASE FOR CHANGE

- Client, a global firm (\$1B Revenue) specializing in strategy, design, and construction services, with a presence in 26 countries (major presence in North America, Europe and Asia-Pacific).
- The company was operating in a decentralized model and had inconsistent, complex and highly inefficient processes (back-end) running in silos, ineffective data management and over-sized teams across **Finance, Procurement, HR, HSE and IT.**

SHARED VISION

- To provide strategic guidance by thoroughly analyzing their current processes and workflows. This involved a comprehensive examination of departmental processes, gap identification, and the introduction of industry-proven practices.
- The primary focus areas encompassed cost-saving strategies, supplier management, streamlining support operations, optimizing departmental structures by shifting redundant processes to a Shared Service Center, and elevating data management through improved accuracy, transparency, and automation.
- Aim was to empower the client with a more efficient, cost-effective, and agile operational framework



FEASIBLE PLAN

- The solution was designed in three phases.
 - **Phase 1** - In-depth assessment of the existing processes, focusing on potential savings
 - **Phase 2** - Implementing quick-win strategies, optimizing processes, and integrating third-party solutions
 - **Phase 3** - Enabling business to execute and realize benefits such as providing data management support, real-time KPI reporting via dashboards, spend & tail analytics, supplier management, category intelligence and RFX support on key categories
- The approach included benchmarking existing processes with industry best practices and ensuring alignment with global standards.
- Impact analysis conducted for every major change suggested indicating how such changes would affect the organization. Future processes were designed with a focus on identifying and quantifying cost-saving opportunities.

CAPABILITY TO DELIVER

- Redefine and optimize every facet of back-end processes – from Finance to HR, Procurement to IT. Streamline operations, optimize teams, and embrace data-driven automation (**using Machine Learning, RPA**). With a laser focus on savings, efficiency, and transparency, poised to leap into the future of strategy and design.
- **For Procurement Function:** Using integrated research approach (secondary + primary + expert consultations) provided customized category intelligence reports for defining sourcing strategy on a some high spend categories

