

# Optimize Spend, Predict Better, Achieve More!

Redefine Your Procurement Efficiency with  
**STATXO's Spend Analytics & Forecasting Solutions.**

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# Is Your Bottom Line Also Affected By These Spend Blind Spots?

| Unanticipated Challenges That Can Impact Your Business



**Complex SKU  
Categorization**



**Category/ Commodity  
Prices Volatility**



**Data Silos**



**Fragmented Spend  
Insights**



**Inconsistent Spend  
Consolidation**



**Uncontrolled Tail  
Spend**



**Inadequate Budget  
Allocation**



**Unrealized Savings  
Opportunities**



**Limited Visibility on  
Existing & Potential Risks**



# Optimize, Predict & Achieve – Unlock Your Spend Potential with STATXO’s Spend Analytics & Forecasting Solutions!

## | Spend Analytics & Forecasting Solutions



### Category Complexity Management

*(Bundling Items/Parts by Specs, Designs, & Grades)*



### Purchase Price Variance (PPV) Analysis



### Centralized Procurement Data & Dashboard



### Comprehensive Spend Budgeting & Forecasting



### Tail Spend Optimization & Control



### Price Benchmarking & Cost Savings Identification



### Real-time Spend Visibility & Savings Tracking



### Agile Proactive Spend Risk Management

## SpendXo: STATXO’s Proprietary AI Powered Procurement Intelligence Platform



**\$300 Bn+** Total Spend Assessed



**600 K+** Total Suppliers Assessed



**800 Mn+** No. of Transactions Handled



**\$700 Mn+** Saving Potential Identified



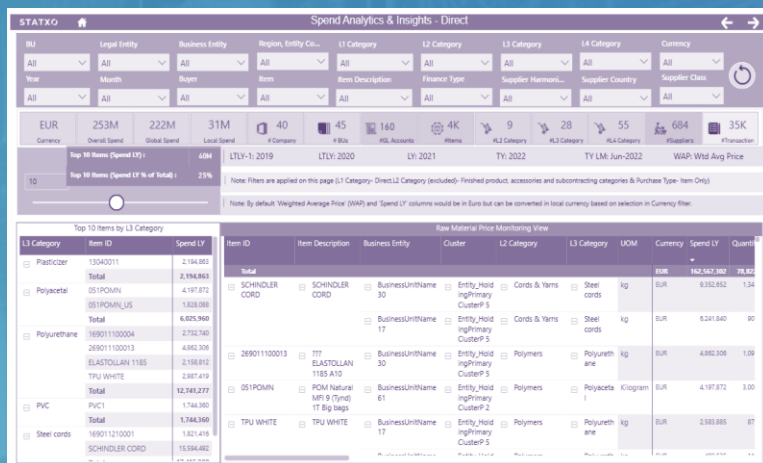
**1000+** Direct & Indirect Categories Classified

# Elevate Your Procurement Strategy With STATXO's Spend Analytics & Forecasting Dashboards!



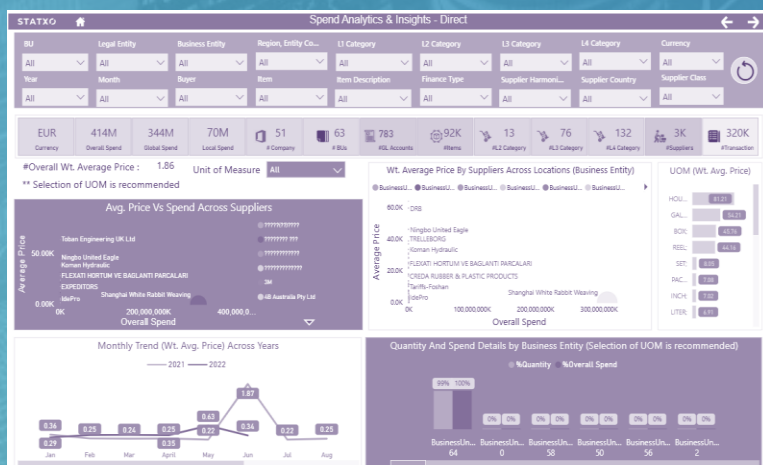
## Item Saving Analysis

- ✓ High-Spend Category Cost Reduction
- ✓ Potential Savings via Supplier Price Comparisons
- ✓ Tooling Cost Analysis to Assess Item Bundling Impact



## Raw Material Price Monitoring

- ✓ Key Supplier Identification for Price Negotiation & Consolidation
- ✓ Spend Trend Analysis for Budget Planning
- ✓ Proactive Forecasting for Cost Optimization



## Price By Supplier & Business Entity

- ✓ Supplier Price Gaps Identification for Better Negotiations
- ✓ Regional Spend Analysis for Optimal Resource Allocation
- ✓ Spend Trend Analysis for Future Item Cost Variance Predictions



# Predict Better, Spend Smarter, Lead Stronger!

## STATXO's Spend Analytics & Forecasting: **Key Differentiators**

✓ **Above 90% Accuracy with Bespoke Forecasting Models**

✓ **AI Orchestration Frameworks** *(Higher Categorization Accuracy, Faster Processes)*

✓ **Data-Driven Decision Intelligence** *(Quick & Reliable Actionable Insights)*

### Turning Numbers into Insights!

#### Benefits to the Client



✓ Achieve **~5-7% potential savings** of the total spend



✓ **Enhanced procurement visibility & spend control** using centralized dashboards



✓ **~90% reduction in manual effort** by automating spend budgeting & forecasting



✓ Reduction in financial losses via proactive **spend risk identification & mitigation**

## | Spend Management – Industrial Automation Company

STATXO



### Challenges:

A leading **European Industrial Automation Company** with ~\$2B annual spend & 100+ brands faced challenges due to unmanaged spend across 10+ legacy ERPs, inconsistent data quality, and complex & non-standardized processes.



### STATXO's Solution:

- Implemented a **unified procurement** platform, consolidating data from 10+ legacy ERPs, with automated monthly updates to centralize and cleanse the data
- Leveraged AI-driven **comprehensive Spend Budgeting & Forecasting** platform (*SpendXo*) to improve data quality, optimize spend (*incl. tail spend*), and drive proactive cost control



### Benefits:

- Identified potential savings of ~5% (**\$100 Mn**) of total spend, enhancing procurement efficiency & performance
- Achieved full visibility on \$2B spend, 12-month forecasting, and ongoing savings tracking

## | Real-Time Spend Analytics & Forecasting – Automotive Company



### Challenges:

A leading **US-based Automotive Company** with ~\$2.2B annual spend, faced challenges including supplier spend spillage, category mismatches & unmanaged tail spend, resulting in missed cost savings opportunities.



### STATXO's Solution:

- Conducted an **AI-driven Tail Spend Optimization and Purchase Price Variance (PPV) Analysis** to reduce unmanaged tail spend, and identify category mismatches & hidden cost-saving opportunities
- Designed a **Real-time Spend Visibility & Savings Tracking platform** (*SpendXo*) that leveraged automated data feeds on direct & indirect spend categories, across ~35 global locations, to eliminate supplier spend spillage & enhance cost efficiency



### Benefits:

Achieved ~6% (~**\$110 Mn**) in total spend savings, with real-time financial & procurement visibility through interactive dashboards.



## STATXO: Powering Smarter Decisions

**Who We Are:** A Global Firm Specialized in Strategic Intelligence & Advisory, Procurement & Supply Chain Transformation, Process Optimization, & Advanced Analytics for mid-sized to Fortune 1000 companies.

**Industries:** Energy | Healthcare | Automotive | Technology | Consumer Goods & Retail | Manufacturing and many more

**Expertise:** Data Science | Advanced Analytics | Gen AI | AI Orchestration | Domain Knowledge | Strategic Research

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Learn more about STATXO's Spend Analytics & Forecasting Solutions!